UDC 746.4

DOI: 10.31891/2307-5740-2020-284-4-19

### ELSAYED AHMED ELNASHAR

Full-Professor of Textiles & Apparel, Faculty of Specific Education, Kaferelsheikh University, Egypt

## LYUBOKHINETS L., TANASIIENKO N.

Khmelnytskyi National University, Ukraine

## ANALYTICAL STUDY OF BUSINESS MODELS IN FASHION THEORY STRATEGY FOR GLOBAL MARKETING

Analytical Study Of Business Models In Fashion Theory Strategy For Global Marketing, and there is no any study of this Megastore, and this research study investigate the international brands of Benetton as brand Lifestyle. The brand has been analyzed by the current parameters of brand analysis, overall brand perception, brand associations, and brand involvement, as well as two factors - the difference in consumer areas in Cutis's convergence to international brands on regional brands. Snowball method to collect data, on Facebook pages also poster in their WhatSapp a device or conduit for supplying materials. P-P ANOVA, multivariate tests, and T tests. The criteria for this study concern the relationship of consumers in cities to global brands and regional differences in cities. As the economy grows stronger, so does the convergence to purchase international and domestic brands. This feature of economics in global marketing attracts global brands to create stores in global marketing.

Keywords: Branding Theory, Strategy, United Colors, Benetton, Fashion Marketing.

ЕЛЕЙСАЙД АХМЕД ЕЛНАШАР Факультет спеціальної освіти, Університет Каферелшейха, Єгипет ЛЮБОХИНЕЦЬ Л., ТАНАСІЄНКО Н.

Хмельницький національний університет

# АНАЛІТИЧНЕ ДОСЛІДЖЕННЯ БІЗНЕС-МОДЕЛЕЙ В СТРАТЕГІЇ ТЕОРІЇ МОДИ ДЛЯ ГЛОБАЛЬНОГО МАРКЕТИНГУ

У статті проведено аналітичне дослідження бізнес-моделей в стратегії теорії моди для глобального маркетингу. Досліджено вплив міжнародного бренду Benetton порівняно з місцевими брендами на споживачів у глобальному маркетингу. Проаналізовано як загальна ідея, асоціація, сенс бренду, прихильність до бренду впливають на оцінку споживачами певного бренду порівняно з різними брендами.

У дослідженні використовувалось самокероване опитування 45 осіб в магазинах Benetton, а також за допомогою соціальної мережі Facebook та месенджера WhatsApp. Основу дослідження складають дескриптивне дослідження; кількісний аналіз; метод збору даних сніжної кулі.

Виявлено вплив міжнародного бренду на споживачів у глобальному маркетингу порівняно з місцевим брендом. Зі зміцненням економіки зростає придбання міжнародних та вітчизняних брендів, що стимулює компанії світових брендів до відкриття магазинів в глобальному маркетингу.

Ключові слова: теорія брендингу, стратегія, Бенеттон, маркетинг в індустрії моди.

**Introduction**. Benetton Branding Group is a global brand, founded in Poncciano Veneto, Italy. The description contains a derivative referring to the original Benetton family that founded the company in 1998. The company has a network of stores in major global markets such as Europe: Italy, the United Kingdom, and from Asia: China, global marketing, and others. The Benetton Corporation is well-known for its sponsorship of a number of authentic and exciting sports and advertising, "Colors of the United". These statements were selective and sometimes revolutionary. Benetton comes in the global marketing field one thousand nine hundred and ninety-one, while since then it has rapidly expanded into urban cities and other cities, large and small [3, 4].

There are brands and slogans around us, in billboards along the highway, for ads wearing yellow buses, subways and taxis [1], branding has proven to be an important marketing strategy only in non-commercial society such as government groups and charities. This can be used to enhance nudging, which an activity is involving physical exertion and skill in which individual identity, fame, and cities are present. The trademark industry standard architecture has divided it according to a core technology to allow the quiet operation of the mall economy [8], and some country-specific brands are better than others in countries that have raised the issue of impacting cultural homogeneity [2], but brands are products that create an impact. The identity of the product is based on the intention of the consumer.

The right brand can lead to large total revenue not just for producing one of the products associated with that brand [5, 9], with guaranteed characteristics while making it unparalleled; A personal, relational, social and cultural approach, major industry groups question brand strategy and group models at regular intervals, and whether their branding strategy is effective, as they are used to indicate possible formal types of strategies that can be implemented within industry groups, although the terminology tends to be Affiliate, "holding companies" and "company" are to be used in this context, they are structurally representative of brand strategy models - issuer brand (a) and approved brand (b) comprehensive brand (c)). But besides these terms, it is clear that the impact on the subsidiary companies (sub-brands) is not the same [5, 9].

Brand branding forever has been described as a powerful tool and its interest in thriving in its position among consumers. Due to the massive heroism between brands and changing consumers on international markets,

brand evaluation becomes more difficult. Consumer behavior constantly uses brand name and various production characteristics as references for knowledge that aid in decision-making procedures [5, 9].

Brand association is related to the feature, trait or attribute that makes consumers more specific to the brand and distinguishes them from other brands [11]. Cognitive subtlety and emotional value is the main contribution of the brand relationship as they are critical factors in the product. Sentimental value is defined as the value that relates to an individual's consciousness or the emotional state of an individual or denotes his or her acquisition of an emotion of happiness either in the process of buying or consuming a brand. Quality perceived value is achieved as a consumer or subjective assessment of overall excellence or product excellence.

Brand awareness is related to (a) the ability of consumers to follow the brand in various circumstances, (b) the possibility of the brand appearing easily in the minds of consumers. Likewise, increased brand awareness raises the likelihood while substantially more brand investigation is undertaken during purchase. Brand image is generally seen as a consumer product that connects certain brand attributes or traits with consumer memories and creates global impressions of the brand. It is quite evident that brand image and awareness influence the overall brand look and feel [9, 12]. Brand loyalty was special as a great strategy for branding to gain the privileged purchase of the market. Additionally, brand loyalty was seen as a long-term, long-standing bond with the brand. Likewise, Gadek while improving economies such as global marketing, Taiwan, China and Korea emphasized the brilliance or loyalty of Western and advanced brands. Another important component of brand commitment, intent to buy, indicates that consumers tend to buy some brands routinely compared to other brands [5, 9].

To understand the scale of luxury and the prospects for fashion in global marketing, there is a need to consider this connotation from two different points of view. The particular initial attitude towards is that of the consumer, who until a decade ago was an unwelcome spectator in the realm of fashion brands. They have looked to the rich tradition of global marketing, The other perspective is the international company and global marketing that is already in the market or who will be in the near future and looking for a permanent wild where they want consumers to be increasingly involved in global marketing [6, 9].

Selling goods to the public in relatively small quantities for use or consumption instead of the resale market since the beginning of the economic rehabilitation in global marketing in the late 1980s, the apparel sector has been a major contributor to global brands. Currently there are more than 200 global brands in the rapidly growing global apparel retail market [13], however, you should always keep in mind that the market in global marketing is unique and in many western countries. However; there are also a small number of similarities with other Africa, Asian economies such as Korea and China. Big international brands were forced to create a completely different site for their home countries which included price correction and investment in developing new products such as body structure, marks & spencer [13].

In markets such as global marketing or the United States of America, anywhere there is a towering category of competition levels and product differentiation, and sometimes the degree of information conveyed to a person purchasing goods and services for personal use varies regionally, and differences in acceptance and branding differ greatly. Brand preference stems from these agents and ultimately determines consumer segmentation for a particular class of brands [13], the consumer market differs between these areas, as a recent study conducted in the field of global marketing showed, where consumers revealed that the level of affluence caused changes in brand acceptance [10]. Global marketing contains a mixture of individual and group cultural trends, with country differences that permanently influence or influence consumption [10]. Levels of economic prosperity will determine brand preference. The amount of money expected from label products in this case from the main service to determine [7].

The Problem and Objectives. Every year Benetton, a historic clothing brand with 5,500 stores in more than 100 countries, is one such group. Produces more than 120 million items of clothing, shoes, and accessories and a large amount of information in the form of catalogs and specific content management that should address each seasonal group [15] and promotions and marketing messages for each point of sale. The goals are: - To analyze the emotional brand value, perceive the accuracy of the Africa, US and Europe brand and the domestic brand - To analyze the brand awareness, the brand image of the US brand, the brand of the European and domestic branded countries. To analyze brand loyalty and the purpose of purchasing the American brand, European brand and ideological brand. Provides literature on market governance and market leadership and analyzes change in the Benetton market from market leadership. In addition, the studies use linear data of a standard unit used to express the magnitude and degree of success of a market-driven trend — to address the remaining shortcomings of this interdisciplinary literature.

Research design. This paper research is designed to elicit the influence of the international brand on consumers in global marketing compared to the local brand and is characterized by the competition of the original American brand over the brand of the European source and the future implications of developing the source brands for us in global marketing. It is also planned to analyze the way in which the overall idea, sense of brand, brand organization, and brand commitment affect consumers' appreciation of a particular brand in comparison to different brands. Relevant research design is used for this article. Benetton is today a leading brand in 45 people in cities. The retail network is a mixture of good and premium warehouses. Benetton International sourcing is also used as a global marketing marketplace as mostly youth apparel. Descriptive research is a type of experimental general research that is frequently used to provide descriptive confirmation and hypothesis about a specific community, such as the distribution of certain characteristics of the clothing consumption patterns of international brands. The study used a self-managed survey of 45 Greenlight people at Benetton's new urban store, Global Marketing, which was

officially opened by Alexander Wurz today [3, 4], CT scanning becomes useful in important ways because it is an effective mechanism for sympathetic connections. This type of study allows the researcher to study massive numbers of forty-five people in small amounts of time and at low cost.

**Methodology of Research.** Quantitative analysis of opinion-based research in this study, research-based research methods consist of plotting a set of hypotheses, analyzing the terms of relevance of these assumptions and formulating the various analyzes that are constructed on the study questions. An effective way to measure data from forty-five sample groups according to questionnaires and test emotions or preferences, this method is cheap and very easy, where budget is a problem, and it gives an element of opinion and emotion. It is qualitative at the minimum giving relationship to the measure of severity. The survey was distributed to Benton city visitors, global marketing via Facebook and whatSapp to reach global marketing participants. Snowball's method of collecting data although the sample is small but evenly distributed in cities, global marketing. Also the first responders who polled posted it on their Facebook wall of what Sapp. Sample data were collected as a quantitative aim to show what a whole looks like within 20 days, and sampling can be considered as an evaluation sample in the social computing field. For example, in the interview stage, snowball samples [14] can be used to reach hard-to-reach populations.

Brand Selection Instrument and Measures. The Benetton brand of the United States of America, Africa and European, international and international marketing were selected as the region for this study. The Benetton International Show is Benetton, the European Benetton International brand is the standardized colors of Benetton where the local urban brand is Benetton, the global marketing. It has a strong audience through its single brand merchandise and multi brand outlets in large, mega and medium-sized cities are sold via global marketing. Measuring brand community in cities, common brand impressions of opinion about something, brand commitment, emotional value scale, knowledge of perceived quality again, awareness By brand, brand loyalty or loyalty and intent to buy, which is a measure of consumers' attitudes toward international products versus global marketing products that use the US brand in cities.

Results and dissections. The sample consists of cities in global marketing and other large cities and the attempt was to cover the cities of the global marketing area. The sample is designed and includes professionals and students regardless of their gender, and the age group is the same age group for young college graduates between the ages of 19 and 29, so try to cover this research from 19 to 35 years old and middle class income throw the maximum, middle class In these cities. The sample strength of forty-five people on whatSapp and Facebook usage was collected from 45 valid questionnaires, 37.8 % of whom were women. The age of the respondents is forty-five, with an average age of 19-35 years. The study consisted of predominantly married couples who were recruited by some form of work with formalization of students being the second largest group. Multiple respondents supported shopping for clothes 3-5 times a year, and respondents continued to purchase goods from stores for 5-8 times and more than 10 times. The expenditures for each season are shown on purchases of clothing from the study sample. Most of the participants spend between 10,000 Egyptian pounds (\$ 2,700) in a given season. The random selection of cities in global marketing In the previous sections, we discussed the situation where each individual, if asked, names different individuals to a particular population group according to certain criteria; For example, "his best friends." In this section In Cities, Global Marketing, we will briefly discuss a situation in which each person names another randomly chosen person (s). In this case, the expected number of k + 1 nodes per person (ie, one person + k) will be one k direction relationships and the expected number of individuals who will be k + 1 person

$$N\left[\left(\frac{N-1}{k}\right)\right]^{-k}/(k+1) = \left(\frac{N}{k+1}\right)\left(\frac{N-1}{k}\right)^{-(k+1)} \tag{1}$$

Cliques will be  $N\left[\left(\frac{N-1}{k}\right)\right]^{-k}$ . The expected number of s+1 circular relationship (i.e., s+1 person s step one direction relationships) will be

$$N[(N-2)^{[0-1]}/(N-1)^{0}/(8+1) = \left(\left(\frac{N}{s+1}\right)\right)[8^{[3]}/(N+1)^{0-1}] = (N)^{[0-1]}/(N+1)^{0-1}(8+1)]$$
 (2)

Reliability Analyses. The study looks at the reliability of the elements of brand analysis, with all elements being highly reliable. Each number 0.6 takes into account the effectiveness of accuracy with the questions presented in the survey. In cities, and global marketing, consumer a response to brand analyzes differs between global brands and domestic brands with regard to differences in provinces. The researchers used the p-p chart which includes more than three independent groups. Analyze the p-p chart of ANOVA using SPSS 16.0 for a design analysis in which the repetitive scaling factor (i.e. within the material) is measured by an inter-subject factor (i.e., the processing variable). Here among the topics of the fields is an urban factor in global marketing. This research plans to test assumptions based on whether boycotts in global marketing have any influence on brand components analyzing components that influence brand choice; Consumers in global marketing prefer Benetton or Benetton of European origin or Benetton in the Kingdom of global marketing origin for global marketing. The second part of this study is an analysis of the impact of global marketing position on global brands and the components of brand analysis (i.e., branding community, common brand impressions of influence, brand commitment) on multivariate tests involving two or more variable quantities. Consumer affinity for global marketing with global brands has been divided into three factors: High (1), Medium (2) and Low (3). To test the significance of the three Benetton markers with all, T-tests were performed of accompanying samples.

Table 1

Table 2

Reliabilities attribute of Benetton brand factors analyses in cities global marketing

| Streamline          | Clause                            | Vocabulary questionnaires                                | 45      |            |          |       |        | *T   |
|---------------------|-----------------------------------|--|---------|------------|----------|-------|--------|------|
| Subject             |                                   |  | low (1) | medium (2) | high (3) | Total | Mean   | Mean |
| Benetton<br>Brand-  | Emotional value (5[1–5] items )   | Be one that I enjoy                                      | 3       | 12         | 108      | 123   | 2.73H  | 2.66 |
|                     |                                   | Make me feel good  | 5       | 22         | 87       | 114   | 2.53 H |      |
|                     |                                   | Give me pleasure   | 4       | 12         | 105      | 121   | 2.69 H |      |
|                     |                                   | Make me want to use it                                   | 3       | 14         | 105      | 122   | 2.71 H |      |
| specific            |                                   | Feel comfortable using it                                | 5       | 12         | 102      | 119   | 2.64 H |      |
| association         | Perceived quality (3[6–8] items ) | Be Reliable  | 5       | 22         | 87       | 114   | 2.53 H |      |
|                     |                                   | Be durable   | 4       | 12         | 105      | 121   | 2.69 H | 2.65 |
|                     |                                   | Be high quality  | 3       | 12         | 108      | 123   | 2.73 H |      |
| Benetton            | Brand awareness (3[9–11] items )  | We can identify this brand among competing brands        | 3       | 14         | 105      | 122   | 2.71 H | 2.57 |
| of General          |                                   | We are aware of this brand                               | 5       | 22         | 87       | 114   | 2.53 H |      |
| impression          |                                   | We can speedily remember the logo                        | 6       | 24         | 81       | 111   | 2.47M  |      |
| brand               | Brand image                       | Have good reputation                                     | 6       | 26         | 78       | 110   | 2.44M  | 2.58 |
|                     | (2[1-213]  items)                 | Be prestigious brand                                     | 3       | 14         | 105      | 122   | 2.71H  | 2.36 |
| Brand<br>commitment | Brand loyalty (2[1–415] items)    | We are loyal to the brand                                | 5       | 12         | 102      | 125   | 2.78 H | 2.82 |
|                     |                                   | This brand is my first selected among competitive brands | 3       | 12         | 108      | 129   | 2.87 H |      |
|                     |                                   | we intend to buy this brand frequently                   | 2       | 10         | 114      | 126   | 2.80H  |      |
|                     |                                   | We plan to buy this brand often                          | 5       | 12         | 102      | 119   | 2.64H  | 2.72 |

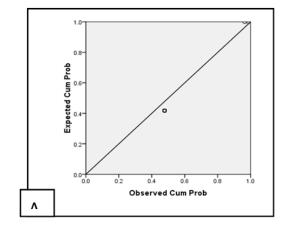
\*Results of Repeat Measure Reliabilities Attribute of Benetton Brand Factors Analyses in cities global marketing (P-P Plot) Analysis, Where:\* 0.5≤1 <1.5(L), 1.5≤2<2.5(M), 2.5≤3<3.5(H)

Particular foundation of brand. The main influence of regional differences in the global marketing of cities and the type of brand or brand organization pushing to help H1a, while respecting shared emotional value and quality of significance, in expressing significant emotional value interactions in Benetton brands in reference to Table 1. The main and interactive influences are Regional differences in cities and brand type on brand links serve as partial support for H in relation to brand image only. In terms of brand awareness, which was important to Benetton and the results revealed a brand image of it, well above the Benetton estimated average. The main and interactive influences of association with international brands and brand type as a community lead to partial H support of emotional value. To express the emotional value of the Benetton brand, likewise, in Benetton, the high-quality results revealed the perceived results of the Benetton brand in Table 2.

Case Processing Summary and Estimated Distribution Parameters

| Ca                          | ise i rocessing Summary an | iu Estilliateu Distrib | ution I al ameters |                 |  |
|-----------------------------|----------------------------|------------------------|--------------------|-----------------|--|
| Series of (Sequence Length) |                            | Be Reliable Be durable |                    | Be high quality |  |
|                             |                            | 47                     | 47                 | 47              |  |
| Missing Values in the Plot  | Negative                   | 2a                     | 2a                 | 2a              |  |
| Missing –User               |                            | 0                      | 0                  | 0               |  |
| Missing –System             |                            | 2                      | 2                  | 2               |  |
| Normal Distribution         | Location                   | .0000                  | .0000              | .0000           |  |
|                             | Scale                      | 1.00000                | 1.00000            | 1.00000         |  |

The cases are unweighted, a. The minimum value is 1.000, the cases are unweight.



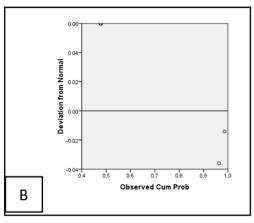
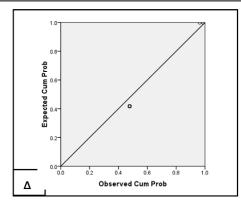


Figure 1. (A, B): Normal P-P Plot of Be high quality (A), Detrended normal Be high quality (B)



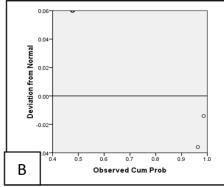
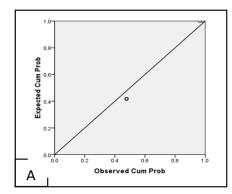


Figure 2. (A, B): Normal P-P Plot of Be durable (A), Detrended Normal of Be durable (B)



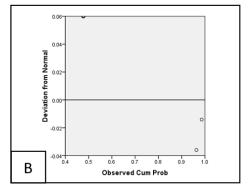


Figure 3 (A, B): Normal P-P Plot of Be Reliable (A), Detrended Normal of Be Reliable (figure B)

**Particular Foundation Brands.** The particular basis of the results should be indicated in Table 2 which are important to each other in terms of affective value: Benetton vs. (p < 0.01) and Benetton vs. (p = 0.001). Likewise, with appreciation for perception or quality of perception, the baseline significant series was Benetton versus p < 0.01 and Benetton versus (p = 0.001). Together in brand privacy, the Benetton reciprocal action was important for reporting results.

Emotional Value. To analyze the region's trademarks in global marketing in terms of perceived sentimental value and perceived quality, brand communication is considered outdated associated with the advantages and features that make consumers of the specific brands. Cognitive quality and sentimental value is the key to the measurable extent of some type of brand relationship because there is an exacting influence that contributes to an outcome in understanding the product. The emotional branding value of international and local brands in city center can be defined as the value of the approach amount to the consumer perception of a particular brand. When brands begin to fulfill people-based needs, they convey the value that places them on an equal footing, as it does with branding. Consumers begin to give emotional value to a brand that fully or substantially meets their needs. Whether they are starting to believe that consumers are paying for brands' value. These objectives should focus on achieving the market desire advantage. The quality of cognitive characteristics can be fully defined as a subjective consumer evaluation of the excellence of some brands. From a consumer point of view, brand quality is an important aspect of influencing brand perceptions. The significant presence of a small or low group of Benetton brands reveals that the affinity for global brands is not as strong as suggested in the literature. At Benetton International Brands, the high affinity group was the leader of the group. In any case for a domestic brand, an automatic group of consumers did not decide on affinity with the leading global brands from the other two convergence groups. A partial premise has been bolstered in support of Benetton as a great branding option with the Benetton Shopping Center.

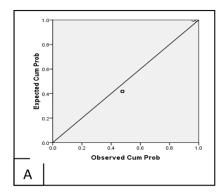
Table 3 shows the results of an analysis of duplicate measures of boycott and branding impact on branding brands, common brand impressions, and brand commitment.

Presentation of case treatment summary results

Table 3

| 1 rescribed of case of cathrele sammary results |                                      |                                       |               |                      |                |                                       |
|---|--------------------------------------|---------------------------------------|---------------|----------------------|----------------|---------------------------------------|
|   |                                      | Which<br>he enjoys,<br>be one of them | It feels good | Make<br>me feel good | Want to use it | Comfortable<br>Feeling<br>in using it |
| Series or Sequence Length                       |                                      | 47                                    | 47            | 47                   | 47             | 47                                    |
| Missing Values in the Plot                      | Number of Missing Values in the Plot | 2ª                                    | 2ª            | 2ª                   | 2ª             | 2ª                                    |
| Missing – User                                  |                                      | 0                                     | 0             | 0                    | 0              | 0                                     |
| Missing – System                                |                                      | 2                                     | 2             | 2                    | 2              | 2                                     |

The cases are unweighted, a. The minimum value is 1.000. Normal P–P Plot (A) , Detrended Normal (B) as the following figures.



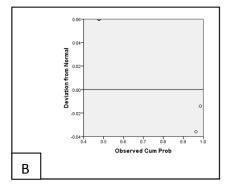
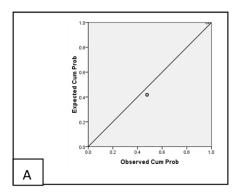


Figure 4 (A, B): Normal P-P Plot of Be one that I enjoy(A), Detrended Normal of Be one that I enjoy(B)



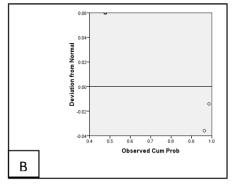
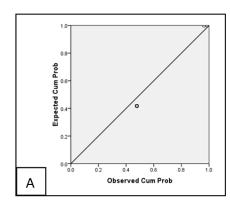


Figure 5 (A, B): Normal P-P Plot of Make me feel good, Detrended Normal of Make me feel good (B)



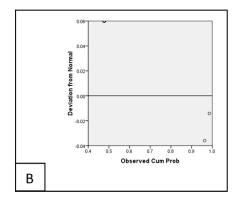
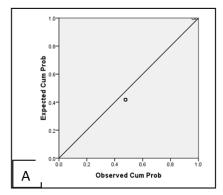


Figure 6 (A, B): Normal P-P Plot of Give me pleasure (A), Detrended Normal of Give me pleasure (B)



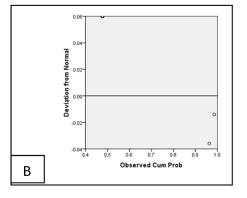
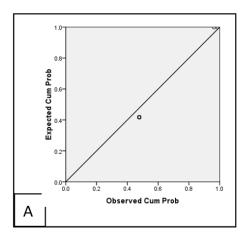


Figure 7 (A, B): Normal P-P Plot of Make me want to use it (A), Detrended Normal of Make me want to use it (B)



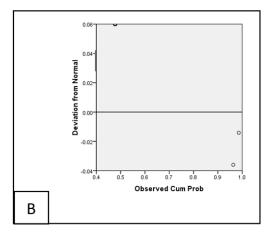


Figure 8 (A, B): Normal P–P Plot of feel comfortable Using It (A), Detrended Normal of feel comfortable using It (B)

**Perceived Quality.** The perceived quality of the group's international brands had a significantly greater affinity for the groups. Often a home brand, affinity or consumer affinity group, they haven't made a decision about affinity with leading global brands in the low, high, or low affinity groups. A hypothesis not supported in favor of any of the Benetton brands.

**Benetton of General Impression Brand.** The results of "generic brand impressions" should be referenced to groups closely related to each other in terms of brand awareness. Likewise, for brand image, related groups of people were important in the report findings after a thorough investigation.

**Premium Branding of Benetton.** Demanding a premium price to develop strong consumer's emotional attachment For Benton International scores, the range of high convergence was equal to the mean of the convergence zone relative to the mean of the mean convergence. In the case of domestic brand, comparison groups as consumers who did not make a decision about affinity with the leading global brands from the other two convergence groups. There is a supported hypothesis for any of the Benetton signs. Cities in global marketing showed a more positive acceptance of Benetton, showing a similar acceptance. Convergence levels with international output were offsetting in the Benetton categories; and it is done well to distribute the information collected evenly through the survey.

The categories are: (h) High affinity between international brands. (M), average affinity for global brands; and (l) low or low affinity for global brands. Branding analyzes the components that include brand regulation (perception quality and emotional value), general branding of sentimental impressions (brand image and brand awareness) and brand commitment (brand fidelity or loyalty and intent to buy).

Consumer Education Models. Communication & Awareness Use Matters-Education about proper use & efficient laundering practices Promotion of 'buy less for more' concept with manipulative marketing campaigns e.g. Patagonia of Brand image for analyze the brand awareness in a row and cast the image in the cities area, the impact of the brand's impression on the consumer was not wider. It is traditionally associated with the marketing department of any company with consideration of the profit share of the company's revenue. The conceptual framework was developed to create the term "brand perceptions" using features of brand image, branding, and awareness of the past. This study compares the level of consumer brand awareness and the image that ranges from the American brand to the European brand countries with the brand in global marketing, taking into account that the global marketing consumer as a person who buys goods and services for personal use will also have a more appropriate behavior towards global brands. It reveals the high presence of minimal affinity for Benetton brands affinity for strong global brands as the literature suggests. Consumers who haven't made a decision about affinity with leading global brands from other affinity groups. Partial premise of Benetton as the flagship brand.

Summary of case processing and estimated distribution parameters

Table 4

| g.                         | •                         | Have good reputation | Be prestigious brand |  |
|----------------------------|---------------------------|----------------------|----------------------|--|
| Sei                        | ries                      | 47                   | 47                   |  |
| Missing Values in the Plot | Zero Before Log Transform | 2ª                   | 2ª                   |  |
|                            | Missing – User            | 0                    | 0                    |  |
|                            | Missing – System          | 2                    | 2                    |  |
| Normal Distribution        | Location                  | .0000                | .0000                |  |
|                            | Scale                     | 1.00000              | 1.00000              |  |

The cases are unweighted.a. The minimum value is 1.000

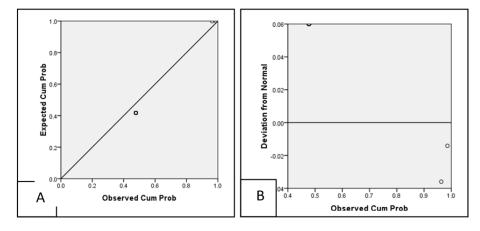


Figure 9 (A, B): Normal P-P Plot of Have good reputation, Detrended Normal P-P Plot of Have good reputation

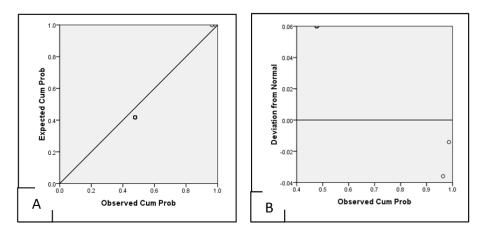


Figure 10 (A, B): Normal P-P Plot of Be prestigious brand (A), Detrended Normal P-P Plot of Be prestigious brand (B)

**Brand Commitment.** High Degrees of craftsmanship, timeless design (following People Tree approach) Brand commitment is the main and interactive influence of the convergence of international brand types on the duty or commitment of the brand that leads to the full support of H for both brand loyalty and intent to buy. The brand has revealed its intention to purchase the Benetton brand. All results should be indicated in Table 4: The important groups associated with brand loyalty are Benetton vs. in terms of loyalty, Benetton was only important in pointing out the similarities between interaction area interactions by region and brand type, revealing the buyer's brand intent that Be Benetton; There are important interactions between Benetton businesses that impart quality of loyalty and intent to buy.

**Product Longevity Brand loyalty.** Intention to purchase Following the approach of repairing worn out jeans free of charge Buying, redesigning and selling vintage clothes next to the regular collections. To analyze brand loyalty and intent to purchase a home brand individually and in the already mentioned order (used when enumerating two or more items or facts referring to a previous statement). Ongoing willingness to become fully aware of the value trend Relationship as a treatment for branding is defined as a commitment to a brand that can be compared to a brand commitment to a consumer commitment that consists of two influencing and continuing components. Through this consumer commitment theory, a brand's commitment can be linked to its attributes - quality of loyalty and intent to buy the emotional component coincides with buying intentions and the component with brand loyalty. Brand loyalty is the recognition of a long-term and long-term relationship with the brand where the new era is a necessary planning for the brand to reach the achievements of a competitive market. Brand loyalty is also referred to as the complex mixture of behavioral and behavioral elements that some see as the strength of the relationship between these elements.

Intention to purchase environmental throw: we maximize material & energy, we create value; we create value from waste, we substitute with renewables and natural processes efficiency, to recognize the consumers' tendency to acquire specific brands as part of a normal procedure and not for a special reason. Also the kind of emotional commitment that became increasingly strong to resume their brands; Distinguishing a particular brand is an incentive for consumers to purchase these products. Buying intent is affected by the brand's reputation, and there are areas for better data analysis; they are grouped into a class to expand the number of participants evenly. The three categories are indicated by the abbreviations that break up the brand, the components that comprise the brand community, and the value of emotion; understand the quality of the brand's perceived global influence of impressions and image, brand awareness, loyalty and intent of the brand, and intentions of purchasing urban areas.

The lowest or lowest group of Benetton brands is that of proximity to strong international brands. It differs from traditional snowball sampling in two ways. First, while snowball sampling usually involves an incentive to participate, this study also used a combination of materials and code for the opportunity to help.

Conclusion. Take Back Management; Reuse and Resell business model in second hand sector, Collection based shopping schemes, the assumptions of the objectives of this research were confirmed in the face of the flagship brand of Benetton. In this study of consumer convergence in global marketing with global brands and regional differences in cities, economic strength is increased; the convergence is increasing for the purchase of international and domestic brands. Efficiency in manufacturing & transportations - Locally Made, Globally Relevant. The study takes precedence over the type of consumer studies already conducted in global marketing, where Benetton has studied brands. The study clearly revealed that cities had similar branding or branding options while cities were very different. Cities have a minimal hint at the international brands of their peers; the county district is in need and continues to develop. Cities have shown more acceptances of international brands than domestic brands. The urban district is the extreme advance among the geography area in global marketing. As the stage of human social development and organization which is the most advanced and advancement of the retail industry as urban consumers will develop, consumer choice will develop in cities and there will be more transformations. In the global marketing of cities, there is a fast growing economy dependent on a strong private sector with a brand conscious consumer. This feature of the global marketing economy allows global brands to set up stores in the country. The study can be a starting point for other scholars to study in depth about brands in global marketing; Consumer choices international and domestic as well as in global marketing. Finally, the consumer market in global marketing is always changing, which opens up new possibilities and brands must take advantage of this booming space.

#### References

- 1. Anders Hampf & Kirsti Lindberg-Repo (2011) Branding: "The Past, Present, and Future: A Study of the Evolution and Future of Branding" Hanken School of Economics Department of Marketing, Distributor: Library Hanken School of Economics, P.O.Box 479 00101 Helsinki, Finland
- 2. Bastos W., & Levy S. J. (2012). A history of the concept of branding: practice and theory. Journal of Historical Research in Marketing, 4(3), 347-368.
- 3. Elsayed Elnashar(2000): thesis entitles "Design of Database for Forecasting the Specification of Woven Fabric Design for Ladies Dresses". University of Helwan, Cairo, Egypt.
- 4. Elsayed Elnashar (2017) Philosophy Elements and Prancipals of design Drawing the human body of fashion, Publishing house: Noor Publishing. URL: https://www.noor-publishing.com
- 5. Bennett A. M., & Hill R. P. (2012). The universality of warmth and competence: A response to brands as intentional agents. Journal of Consumer Psychology, 22(2), 199–204.
  - 6. Bororian M., & Poix A.D. (2010). India by Design: The Pursuit of Luxury & ashion. John Wiley & Sons (Asia) Pte. Ltd.
- 7. Cuellar S. S., & Claps M. (2013). Differential effects of brand, ratings and region on willingness to pay: a hedonic price approach. Journal of Wine Research, 24(2), 138–155.
- 8. Henderson T., & Arora N. (2010). Promoting brands across categories with a social cause: Implementing effective embedded premium programs. Journal of Marketing, 74(6), 41–60.
- 9. Jean-Noel Kapferer, Philip Kotler(2008) "New exciting ideas and perspectives on brand building!" 4TH EDITION: THE NEW STRATEGIC BRAND MANAGEMENT, Creating and sustaining brand equity long term, 4TH EDITIO Kogan Page Limited, Fourth edition 2008, Great Britain.
- 10. Jin B., & Son J. (2013). Indian consumers: are they the same across regions? International Journal of Emerging Markets, 8(1), 7-23.
- 11. Lee M.Y., Knight D., & Kim Y.K. (2008). Brand analysis of a U.S. global brand in comparison with domestic brands. Journal of Product & Brand Management, 17, 163–174.
  - 12. Rossiter J.R., & Percy L. (1987). Advertising and promotion management. McGraw Hill.
- 13. Saxena T.G., & Dutta D. (2013). Entry Strategy of Global Brands Impact of FDI. Third Eyesight. Retrieved from April 26, 2013. URL: http://thirdeyesight.in/blog/2013/01/21/entry-strategy-of-global-brands-impact-of-fdi/
- 14. Snowball sampling (2019). URL: https://en.wikipedia.org/wiki/Snowball\_sampling?fbclid=IwAR3YyTx1uu/UUVFQt98hGPFjikMnUkChcAfRxt7GMDHJ9EU-4CvNuFAVM\_tQ#Description
- 15. UNITED COLORS OF BENETTON, (2019) Coordinate communication with stores in over 20 countries worldwide. URL: https://mcubeglobal.com/projects/united-colors-of-benetton/

Paper received: 29.07.2020 Paper Printed: 28.09.2020